



BIM Recruiting, LLC

Only BIM-specific recruiting company in the Nation



OUR BIG IDEA

We start a search already knowing the best candidate for the position. Our company has been built around the idea that BIM is an individual industry and separate market. By specializing in only BIM, we are able to keep current on market trends, stay active with market leaders and all potential candidates.

OUR PROCESS



Research the Company

When we have a new client partnership, we conduct extensive research on the company. This helps us answer questions accurately, represent the company in an accurate light, and provide potential candidates with compelling reasons why to work for the company.



Research the Position

Knowing all the specifics about the position is key. We identify each job's essential details and requirements, and we strive to create an image of the company's ideal candidate for the position.



Know the Market

Job postings only go so far and tend to find either unemployed candidates or unhappy candidates. We believe in actively recruiting candidates from companies that align well with our clients. Since we only work BIM, we know our market better than anyone else.



Database

We have the largest database of BIM and VDC professionals. We are constantly investing time and money in updating our database with accurate data and all professionals in the market.



Refer Program

BIM professionals are a close network of individuals, so we actively reach out to the market to see if individuals know of good candidates.



Multiple Reasons

We believe that finding a great candidate calls for an individual having more than one reason to change jobs. We require each candidate we send to our clients to have at least two reasons to make a job shift.



Relationship with Candidates

We provide our clients with support throughout the entire hiring process. Since we have a strong relationship with our candidates, we can offer unique insights to help our clients.



First Day

We believe our job is complete only after candidates start work at their new position. We help smooth the transitional process by training our candidates on taking the next steps, such as giving their notice to their current employer.

Our Network

**27,831
Database**

We have over 27k BIM professionals in our database. We collect data from every possible avenue; therefore making sure we talk to every potential candidate.

**5,907
Market
Leaders**

Our database has over 5k market leaders including VPs, Directors and Managers .

**17,614
Linkedin
Connections**

Having a strong social media network is a key part of every recruiter's success. Additionally, we are members of all of the leading BIM groups and follow all the top market experts.

**7,867
Post
Views**

Our last Linkedin post had over 2,600 views within the first 2 hrs and over 7k views in the first week.

**1,501
Actively
Searching**

We currently have over 1500 BIM professionals in our database that are actively searching. These are candidates that have directly sent us their resume after being interviewed.

Recent Success Stories

- *Vice President of Virtual Design & Construction*
 - *Our client partnered with us to help find someone to oversee the companies entire VDC department and directly manage a team of over 35 individuals.*
 - *Within 7 days of the client signing our agreement, we had submitted three outstanding candidates, which lead to 1 being hired.*
 - *One of the top 50 firms on the 2018 ENR list of Specialty Contractors (revenue of over \$400 million).*
- *Director of the VDC Department and VDC Manager*
 - *A large general contractor in Atlanta, GA partnered with us to help develop a VDC department for them.*
 - *We helped the client develop a plan to successfully develop the team.*
 - *Within 1 day of them signing our agreement, we submitted a candidate that ended up being hired as their Director of the VDC Department.*
 - *Once the Director was hired and on-boarded we were successful in helping the firm develop the team underneath the Director including a VDC Manager.*
- *2 - VDC Managers*
 - *Our client, one of the most respected general contractors in California, partnered with us to help find two VDC Managers. They needed two different individuals to help oversee their regional projects.*
 - *Within two months, will filled both positions with great candidates. Both candidates were local and previously worked for a top competitor.*

Why BIM Recruiting vs Other Major Recruiting Firms



Market Knowledge

Most recruiting firms specialize by industry such a general construction, mechanical contracting or architectural firms.

These firms work a large number of positions for their clients in all departments. They have a lot of general knowledge about their industry but not much knowledge on each individual type of positions specially when it comes to BIM. BIM is it own beast and requires extensive training to understand.



Don't, Rely on Job Postings

Majority of recruiting firms hugely rely on job postings in order to find candidates. We find that job postings only find the unemployed or unhappy.

Here at BIM Recruiting, we believe in old fashion recruiting. We target top competitors and make sure to speak with every potential candidate in the market so can be certain that we have found you the right candidate for the position. Instead of a candidate that just happens to be looking or qualified.



Seasoned Recruiters

Most large recruiting firms view success as a numbers game.

The outcome is a high turn over rate of recruiters (average lasting 3 months). This turn over results in less seasoned and trained recruiters who don't understand the market. The client ends up receiving unqualified submittals requiring more internal resources and longer hire times.

To help hide this, they put their seasoned recruiters on client management and their new recruiters on finding candidates. You think you are partnering with a well respected old firm who are experts in finding candidates in the market but really end up paying top dollar for a recent college graduate with no market knowledge who has been trained like a telemarketer.

With BIM Recruiting, you get a seasoned recruiter that has extensive market knowledge who will work your search from start to finish. Additionally, we believe in always being assessable to our clients which is why we provide our cell numbers to all our clients.

Thank you for your consideration!



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